



GAMIFIED SIMULATION-BASED TRAINING IN VESTIBULAR REHABILITATION FOR PHYSIOTHERAPISTS

CHALLENGE OWNER

This challenge is part of the **innovPlus Challenge 2024 Run 2**, organised by the Institute for Adult Learning's inlab. As part of the iN.LEARN 2.0 initiative, innovPlus facilitates the rapid development and pilot deployment of prototypes that can address learning challenges and exploit opportunities for better Learning and Development (L&D) and Continuing Education and Training (CET) outcomes, including design, delivery and assessment.

innovPlus is organised as a competition for training providers, organisations with L&D departments, learning experts, solutionists and technology partners to collaborate and present a holistic solution to real learning challenges faced by the training provider, organisation and/or groups of learners. Please refer to Annex A for more background on innovPlus.

The Challenge Owner is a general and acute care hospital serving mainly the healthcare needs in northern Singapore. They seek to provide quality, affordable healthcare with high standards of personalised care and a hassle-free experience for patients.

CONTEXT

CURRENT SITUATION

The vestibular system is a sensory system in the inner ear that creates the sense of balance and spatial orientation for the purpose of coordinating movement with balance. It allows for the coordination of eye movements, posture and equilibrium. About 25% of dizziness cases in patients are related to vestibular disorders, which can be caused by issues in the central nervous system or by peripheral causes within the inner ear. Such patients are referred to the physiotherapists for vestibular assessment and management. The physiotherapist will perform a series of tests, including observations of patient's eye movements (which can be rapid/brief/subtle), to evaluate the possible causes of the dizziness. Cases suspicious of a central nervous system involvement would have to be referred back to the doctors for further investigations, while dizzy cases of the peripheral vestibular origin can be treated by the physiotherapists with vestibular rehabilitation.

Vestibular rehabilitation is a specialised type of physical therapy used to treat and lessen the symptoms caused by vestibular disorders. Considered an advanced form of practice within physiotherapy, it encompasses tailored exercise programmes, specialised manual techniques and maneuvers (e.g. to reposition dislodged crystals in the inner ear canals) performed on the patient's head by trained physiotherapists. The Challenge Owner's rehabilitation department runs its vestibular rehabilitation clinic, and is also responsible for training junior physiotherapists in vestibular rehabilitation techniques, which are generally not covered extensively in the curriculum of tertiary physiotherapy courses. Junior physiotherapists are required to be trained in vestibular rehabilitation before they can take on on-call duties.

PAST AND CURRENT SOLUTIONING EFFORTS

The current training programme is conducted twice a year for around five to six junior physiotherapists at a time, and comprises the following components:

 <u>Pre-reading materials</u>. Before the training session, the trainer will provide pre-reading materials to the trainees, which include information about how to conduct patient assessments for vestibular disorders, and pictorial diagrams on vestibular rehabilitation maneuvers.





- Training session. The three-hour training session encompasses both theory and practical training, with half the time spent on each. Trainees will first undergo classroom training including a refresher of anatomy and physiology of the vestibular system, basic skills for vestibular assessment of patients, and the different types of vestibular rehabilitation maneuvers. Besides slides, the theory component also includes videos of real patients (e.g. rapid eye movements) recorded by the trainer. For the practical component, trainees will then pair up to practise the vestibular assessment and at least two maneuvers on their partner, with all pairs practising at the same time while being monitored by the trainer.
- Mentorship. Senior physiotherapists who are trained in vestibular rehabilitation are paired with trainees one-on-one to mentor them through at least five vestibular rehabilitation sessions within six to eight weeks. Mentors will perform the assessment and treatment during the first session, observed by the trainees. For subsequent sessions, the trainees will perform the assessment and treatment under the guidance of the mentors.
- <u>Competency assessment</u>. Trainees are observed and assessed by the senior physiotherapists during patient assessments, to evaluate their clinical competency.

CHALLENGE / GAP / UNREALISED POTENTIAL

The main challenges faced in training junior physiotherapists in vestibular rehabilitation are as follows:

- Heavy cognitive load for trainees. As there are a lot of theoretical concepts covered in the
 three-hour training session, trainees often feel overwhelmed and unable to digest all the
 information in one session. The short duration is also insufficient for trainers to cover all types
 of vestibular rehabilitation maneuvers, so trainees only get to practise up to two of the most
 common types during the practical training component.
- Resource-intensive training. Mentorship is conducted in a 1:1 ratio and is dependent on the senior physiotherapists' availability, making it hard to scale. Mentors with a heavy caseload may not be able to call in trainees to observe as and when there are vestibular rehabilitation cases, resulting in missed opportunities for training. The mentorship process is also long-drawn, and is dependent on whether there are actual patients requiring vestibular rehabilitation. Trainees may also continue approaching mentors for help and supervision even after the formal mentorship period ends.
- Lack of realistic hands-on practice. During the practical training session, the trainees are only able to practise maneuvers on their peers, who do not have the physical symptoms of a real patient such as rapid eye movements, which can be subtle and happen very fast but are crucial to discern for patient assessment. The training also does not replicate the stress and environment of seeing a real patient with dizziness, who may be in distress (e.g. experiencing nausea, shouting, holding on to the physiotherapist etc), making it challenging to perform treatment on them. During the mentorship process, trainees may also not be able to practise vestibular rehabilitation techniques if the patient cases do not require it (e.g. patient's dizziness does not originate from the vestibular system).

Due to the above challenges, the current training is insufficient to prepare trainees to be confident in assessing (e.g. discerning the direction of rapid eye movements in real patients) and treating vestibular rehabilitation cases even after completing training. Trainees who are unsure may consult with senior physiotherapists for their patient assessments, resulting in patients having to undergo repeated tests which may aggravate their symptoms and discomfort. Without effective training, the pool of physiotherapists who are trained and competent in vestibular rehabilitation for on-call duties is limited, resulting in heavier workloads for those staff.

Hence, the Challenge Owner is looking for a simulation-based training solution that can provide trainees with hands-on practice in detecting, assessing and treating physical symptoms of patients





with vestibular disorders, to enhance their knowledge retention and clinical competence, while increasing training efficiency and scalability.

CHALLENGE STATEMENT

How might we create a simulation-based training solution to increase the competency and confidence of physiotherapists in detecting physical symptoms and performing vestibular rehabilitation techniques, for more accurate assessments and effective treatments?

WHAT ARE WE LOOKING FOR?

The Challenge Owner is looking for a training solution to complement the current training and reduce the time needed for the mentoring process, with a focus on developing trainees' competency in detecting physical symptoms and conducting positional tests (i.e. maneuvers) on patients with vestibular disorders for patient assessment, and techniques for treatment of patients. In particular for physical symptoms, the solution should focus on the detection and assessment of rapid eye movements.

The solution should meet the following criteria:

- Realistic simulations. Able to realistically simulate physical symptoms of patients with vestibular disorders (in particular different kinds of rapid eye movements), as well as patient reactions and related environmental stressors (e.g. patient reacting in distress). Allow trainees to practise detecting and analysing the symptoms to come up with patient assessments, as well as practise positional tests and other vestibular rehabilitation maneuvers.
- <u>Gamification</u>. Include gamification to train trainees' speed and accuracy of detecting rapid eye movements.
- <u>Bite-sized modules with different difficulty levels</u>. Training content should be modular and bite-sized, so as to reduce cognitive load and encourage self-directed learning. Training content and simulation scenarios should have different difficulty levels based on the type and complexity of vestibular disorders and physical symptoms.
- <u>Self-directed learning</u>. Allow trainees to choose which modules and simulations to practise
 based on the scenarios they would like to focus on for self-directed learning, providing
 adaptive learning pathways that can be personalised to individual trainees' needs, skill level
 and pace.
- <u>Prompts and feedback</u>. Provide real-time prompts and feedback to the trainees during simulations (e.g. when they have missed details or made mistakes). Trigger reminder notifications to trainees if they have not completed their training and assessments.
- Competency assessment and reporting. Able to capture data on training progress by trainees, assess their performance for simulation attempts and modules, and generate reports with insights for trainers.

OVERALL PERFORMANCE REQUIREMENTS

- <u>Scalable</u>. The solution should be scalable to accommodate a growing number of trainees, while maintaining a consistent and high-quality learning experience.
- <u>User-friendly</u>. The solution should be easy to use with an intuitive interface and clear instructions, to be accessible and motivate trainees to be self-directed.
- <u>Web- and mobile-friendly</u>. The solution should be able to be accessed on both desktop and mobile devices.
- <u>On-demand</u>. The solution should allow training to be available anytime, anywhere on demand.
- <u>Secure and PDPA-compliant</u>. As the solution will contain proprietary training materials, it should be secure and access should be strictly limited to registered users.





TARGETED LEARNERS / USERS

Primary and Secondary targeted learners / users of the envisaged solution (including estimated numerical figures)

- Estimated primary users of 30 40 junior physiotherapists in the Challenge Owner's rehabilitation department
- Potential secondary users include 300 physiotherapists and medical doctors in other healthcare institutions within the Challenge Owner's healthcare cluster

Prospective Solution Partners who choose to apply for this challenge must be registered and operating in Singapore. The prototype needs to be demonstrated in Singapore. The Solution Partner should allow the solution to be tested for at least 9 months with at least 65 users before further refinement and deployment.

MEASURES OF SUCCESS

- <u>Increased training efficiency</u>. The number of training hours completed by trainees should increase by at least 30%. The number of trainees who complete training within eight weeks should also increase by 50%.
- <u>Enhanced competency levels</u>. Trainees should demonstrate improved competency in vestibular assessment and rehabilitation, evaluated through trainers' assessments before and after using the solution.
- <u>User satisfaction</u>. The overall satisfaction of trainers and trainees with the solution should achieve at least 80% positive feedback via surveys.

POSSIBLE USE CASES

- 1. Realistic simulation training with gamification. Dan is a junior physiotherapist who has been assigned for vestibular rehabilitation training. After going through the in-person theory and practical training session, he logs into the solution for simulation practice. In the simulation environment, he engages in realistic patient interactions and practises detecting the direction of the patient's rapid eye movements. As he is not able to detect the subtle and quick movements the first time, he selects the game within the solution that allows him to work on his speed of detecting rapid eye movements. After several rounds of practise, his speed and accuracy improve, and he is able to perform better in the simulations and move on to case scenarios with higher difficulty levels. Through using the solution over time, he builds up familiarity with the various physical symptoms, diagnoses and treatments for vestibular disorders, and gains confidence to handle such cases on his own when he is rostered for on-call duties.
- 2. <u>Increased training efficiency</u>. Jenny is a senior physiotherapist assigned as Dan's mentor. She accesses the solution to review his performance reports, which give her insights into his competency levels and skill gaps. Based on his performance metrics, she assesses that he requires more practice in performing the head impulse test maneuver, and assigns him additional simulation scenarios to practise in that area. During her mentoring sessions with Dan, she is also able to focus on mentoring him in more complex clinical reasoning and giving more targeted guidance to him for better training effectiveness.

WHAT IS IN IT FOR YOU?

 Up to S\$200,000 of prototyping grant (innovPlus Grant) for each winning Challenge Team of the innovPlus Challenge 2024 Run 2 (see Award Model) to develop and trial an innovative, feasible and scalable prototype that advances CET practice and learning outcomes





- Access to IMDA'S PIXEL corporate innovation hub and complimentary innovation consultancies (e.g. Design Thinking, Digital Storytelling) for prototype development, where applicable.
- Co-innovate with the Challenge Owner with access to their expertise, facilities, and human resources in developing the solution, and potential to scale the successful solution for commercialisation

INNOVPLUS COMPETITION PHASE PROCESS FLOW

<u>Diagram 1</u> illustrates the innovPlus process flow in the competition phase and the requirements for active involvement of each party. Stage 3 indicates the current stage of the competition, where Prospective Solution Partners are to express interest to contribute and co-develop solutions with the Challenge Owner through IMDA's Open Innovation Platform.



<u>Diagram 1 - innovPlus Competition Phase Process Flow</u>

The Challenge Owner will evaluate all proposals by Prospective Solution Partners received on the OIP based on the evaluation criteria below, and invite shortlisted partners to a second stage evaluation in the form of a pitch (Stage 4 of <u>Diagram 1</u>).

Solution Fit (30%)	Relevance: To what extent does the proposed solution address the			
	problem statement effectively?			
Solution Readiness	Maturity: How ready is the proposed solution to go to the market?			
(20%)	Scalability: Is there any evidence to suggest capacity to scale?			
	Does the proposed solution offer potential to also help other enterprises			
	facing similar challenges (i.e. broader application, adaptation and transferability)?			
Solution Advantage	Pedagogical Design: What sound pedagogical design approach			
(30%)	underpin the proposed solution to enhance effectiveness of learning or desired learning outcomes?			
	Cost Effectiveness and Innovativeness: Is the solution cost effective and			
	truly innovative?			





	Does it make use of new technologies in the market, and can it potentially			
	generate new IP?			
	How sustainable and affordable is the estimated cost for pilot trial,			
	deployment, software support and post-pilot rollout?			
Company Profile (20%)	Business Traction: Does the product have user and revenue traction?			
	Is the company able to demonstrate financial capability and resources to			
	complete the prototype?			
	Team Experience: Do the team members possess strong pedagogy and			
	scientific/technical background?			

Thereafter, the Challenge Owner will decide on the Solution Partner to form a Challenge Team to codevelop the idea into a potential solution (Stage 5 in <u>Diagram 1</u>). The Challenge Team will pitch their solution in the final round of the competition, known as the innovPlus Presentation Day. On that day, the Challenge Teams will present how the envisaged solution could deliver the stated learning outcomes with a presentation and demonstration to the innovPlus Panel (Stage 6 in <u>Diagram 1</u>). The innovPlus Panel shall have the final decision on whom the eventual Grant awardees shall be (Stage 7 in <u>Diagram 1</u>). Please refer to the Terms and Conditions in <u>Annex B</u> for further details.

AWARD MODEL

Up to \$\$200,000 of prototyping grant (innovPlus Grant) will be awarded to each winning Challenge Team of the innovPlus Challenge 2024 Run 2 for the development and pilot deployment of a prototype solution. The grant will NOT be inclusive of any applicable taxes and duties that any of the parties may incur. Guidelines on the grant disbursement quantum, milestones, timeline and supported cost items are stated in the Terms and Conditions under Annex B.

*Note that a finalist (prospective Solution Partner) who is selected to undertake the prototype will be required to enter into an agreement with Challenge Owner(s) that will include more detailed conditions pertaining to the POC/prototype.

SUBMISSION GUIDELINES AND DEADLINE

The proposal **must** include the following:

- Completed and countersigned innovPlus Expression of Interest ("EOI") Form
- 1 deck of slides in PDF format explaining the proposed solution, how it addresses the
 challenge statement and meets the desired performance requirements. To include
 information such as the proposed data inputs, system that the proposed solution will run
 on, potential benefits, the envisaged learning innovation, and the team's implementation
 plan
- Video or pictures (300dpi) of any prototype or simulation, if applicable
- ACRA Business Profile (2024 or most recent) with certificate confirming registration of business
- Corporate Compliance and Financial Profile from BizFile (2024 or most recent)
- Track record of the company (including financial capability to complete the project) / CV of the team

All submissions must be made by **15 November 2024, 1600 hours (SGT/GMT +8)**. inlab and IMDA may extend the deadline of the submission at their discretion. Late submissions on the OIP, or submissions via GeBIZ, will not be considered.





Annex A - About innovPlus

- 1. iN.LEARN 2.0 is an initiative launched by SkillsFuture Singapore to drive innovation in the Training and Adult Education ("TAE") sector from ideation to commercialisation through its three key programmes the innovPlus, innovSpur and Sandbox. It will focus on four key areas:
 - i. increasing the uptake of online and blended learning by individuals;
 - ii. amplifying enterprises' adoption of innovative learning technology;
 - iii. developing effective remote assessment and proctoring solutions for individual and enterprise-led training; and
 - iv. developing effective placement solutions that tighten the industry-training nexus.
- 2. As part of iN.LEARN 2.0, innovPlus contributes to the initiative by facilitating the rapid development and pilot deployment of prototypes that can address learning challenges and exploit opportunities for better Learning and Development ("L&D") and Continuing Education and Training ("CET") outcomes, including design, delivery and assessment. It is organised as a competition for training providers, organisations with Learning and Development ("L&D") departments, learning experts, solutionists and technology partners to collaborate and present a holistic solution to real learning challenges faced by the training provider, organisation and/or groups of learners. innovPlus could cover any/all of the following areas of innovation:
 - Pedagogy / Learning Design and Delivery
 - Learning technology
 - Training management
 - Application of skills and workplace performance
 - Assessment and credentialing
 - Remote assessment and proctoring
 - Hybrid Mode
 - Adaptive Learning
 - Blended Learning
 - Workplace Learning
- 3. innovPlus comprises three rounds of evaluation:
 - in lab of Institute for Adult Learning (IAL) will assess if the stated Challenge Statement meets the eligibility criteria and competition guidelines stated in the Terms and Conditions under <u>Annex B</u>.
 - ii. Participating organisations as Challenge Owners ("CO"), who are seeking solutions to their learning challenges, will hear pitches from prospective Solution Partners ("SP") on how their challenges can be overcome and select the partners whose ideas they assess to best meet their needs. The Challenge Owners and their selected Solution Partner(s) will then form a Challenge Team ("CT") to co-develop the ideas into a potential solution.
 - iii. The Challenge Teams pitch their solutions in the final round of the competition, known as the innovPlus Presentation Day. On that day, the teams will present how the envisaged solution could deliver the stated learning outcomes with a presentation and demonstration to the innovPlus Panel ("IPP").





4. innovPlus is conducted once every six months. Prototyping grants, each up to **\$\$200,000**, could be awarded to the winning concepts to develop a prototype¹ for pilot testing with actual learners/users² within a maximum duration of 9 months³.

_

A *prototype* is defined as an original and novel model, form or solution, with its primary utility being to advance more effective learning. The key operators in this definition, 'original', 'novel', and 'more effective learning', must be clearly conveyable and verifiable.

² Actual learners/users is defined as the persons who will benefit from resolving the learning challenge, who you can commit to (primary target), e.g. within your organisation. Pilot testing shall encompass minimally 30% of the targeted primary learner/user population, which cannot be less than 15 users per pilot run.

⁶ months to complete a workable Proof of Concept with User Acceptance Test, and an additional 3 months to show scaling up of prototype (where applicable) and usability to minimally 30% of **primary** targeted learner/user population, which cannot be less than 15 users per pilot run.





Annex B – innovPlus Challenge and Award Official Terms and Conditions

As part of participating in innovPlus and submitting the innovPlus application form, all participating organisations and individuals agree to accept the following terms and conditions governing the innovPlus Challenge (and all its associated processes) and the innovPlus Grant offer (if applicable):

DESCRIPTION OF THE GRANT

1. The innovPlus Challenge ("innovPlus") is a competitive learning innovation grant challenge that awards a prototyping grant of up to \$\$200,000 to winning organisations to develop and trial an innovative, feasible and scalable prototype that advances CET practice and learning outcomes. The innovPlus Challenge is organised by inlab of the Institute for Adult Learning ("IAL"). Winning submissions will be as determined by the innovPlus Panel ("IPP") (defined below) in accordance with the prevailing Evaluation Criteria and Terms and Conditions as administered by the innovPlus Secretariat. The innovPlus Grant is funded by SkillsFuture Singapore ("SSG") and is administered by SUSS-IAL, by appointment of SSG. IAL is an autonomous institute of Singapore University of Social Sciences ("SUSS").

ELIGIBILITY

- 2. The innovPlus Challenge is open to organisations that are a registered business entity in Singapore (a valid ACRA or UEN identifier will be required for application), to participate as prospective Challenge Owners. Government Agencies and Statutory Boards are not eligible to participate⁴. Prospective Challenge Owners will be subjected to financial assessments. Only Singapore-registered business entities may apply to participate as a prospective Solution Partner.
- 3. Challenge Owner organisation and its choice of Solution Partner(s) shall form a Challenge Team.
- 4. Challenge Owner organisation⁵ can be granted the innovPlus Grant for up to a maximum of two grants at any time within three years from date of the first award. The clock will reset after sitting out of two innovPlus Challenge runs.
- 5. Solution Partner organisation can be granted the innovPlus Grant for up to a maximum of three grants at any time within three years from date of first award. The clock will reset after sitting out of two innovPlus Challenge runs. Additionally, each Solution Partner is allowed to enrol in a maximum of two Challenge Teams in each eligible run.

HOW TO PARTICIPATE

6. To participate in the innovPlus Challenge/, applicants may apply as either a Challenge Owner or as a Solution Partner. Application must be made using only the following official innovPlus application forms:

Govt Agencies list: gov.sg | Ministries (sgdi.gov.sg)
 Statutory Board list: gov.sg | Statutory Boards (sgdi.gov.sg)

⁵ Second Grant Award must be to another Department/Division/Business Unit of the awarded organisation.





- a. innovPlus Challenge Statement Application Form (for prospective Challenge Owner);
- b. innovPlus Expression of Interest ("EOI") Form (for prospective Solution Partner, with respect to the specific Challenge Statement published);
- c. Part 1 of innovPlus Challenge Team Formation Submission Form (for enrolment of team formation);
- d. All parts of innovPlus Challenge Team Formation Submission Form; and
- e. Projected budget and project schedule using prescribed innovPlus templates.

Only application forms downloaded from the official innovPlus webpage on SUSS-IAL's website will be accepted into the innovPlus Challenge. Completed forms must be submitted by email to the innovPlus Secretariat and inlab at the email addresses specified in the header section of all application forms. Only fully completed application forms received by the stipulated respective deadlines for each stage of the innovPlus Challenge will be considered for acceptance and enrolment into the innovPlus Challenge.

A submission may, in Secretariat's sole and absolute discretion, be rejected if it fails to follow the technical, creative, and legal requirements specified on the innovPlus webpage, the official innovPlus Infokit and in these Official Terms and Conditions. Applications that do not follow all of the instructions, provide the required information in their application form, or abide by these Official Terms and Conditions or other instructions of Secretariat may be disqualified at Secretariat's sole and absolute discretion. All entries that are late, illegible, incomplete, damaged, destroyed, forged or otherwise not in compliance with the Official Terms and Conditions may be disqualified from the innovPlus at Secretariat's sole and absolute discretion. Applications generated by script, macro or other automated means and entries by any means which subvert the entry process are void. All entries become the physical property of SUSS-IAL and Secretariat and will not be acknowledged or returned. Assurance of delivery of entries is the sole responsibility of the Applicant.

Additionally, applicants shall attend the activities organised by the innovPlus Secretariat to improve the capability of the Challenge Teams in identifying the root cause to their challenge and developing the appropriate solutioning. These include the innovPlus Prospectus Briefing, workshops and coaching sessions, and any other sessions deemed relevant to innovPlus participation. Failure to do so could lead to disqualification from the competition.

SUBMISSION GUIDELINES

- 7. Submission for evaluation by IPP pursuant to the award of the innovPlus Grant, will be in the following three parts:
 - a. Paper submission via the official innovPlus Challenge Team Formation Submission Form and the projected budget and project schedule, by the stipulated deadline, of no less than 21 calendar days before Presentation Day. The paper submission is to be in English. The paper submission must answer the prompting guides as set out in the innovPlus Challenge Team Formation Submission Form;
 - b. Presentation and demonstration of any concept mockup/wireframe (where applicable), in English, by (up to) five members of the Challenge Team to the IPP on Presentation Day (as informed by Secretariat) of no more than 15 minutes. This will be followed by engagement with





IPP for up to 15 minutes. The session will be conducted in closed-door to only the IPP in the Pitching Room.

The Challenge Team must have all rights, clearances, permissions, approvals and/or consents necessary for their Submission, including, but not limited to, music rights, releases from all persons listed in the submission, location releases for all recognisable locations, and releases from all and any person who participated in the production of the Submission. In the event that the Challenge Team does not have the appropriate rights, the Submission may be disqualified at the Secretariat's sole discretion. SUSS-IAL reserves the right to disqualify any entries if it views their materials to contain contents (e.g. text, sound or images) that in SUSS-IAL's opinion to be offensive, inappropriate, or that will cast innovPlus, Innovation Centre, SUSS-IAL or SUSS in a negative light.

The above specified three parts shall collectively form the Submission of each enrolled Challenge Team, and shall be the basis by which each Challenge Team is evaluated for the Grant. Challenge Teams awarded the Grant, shall be held accountable to the Submission, and be funded to deliver, complete or report on all parts of this Submission, to qualify for a claim on the Grant. Should the Challenge Team be unable to deliver on the Submission, the Team agrees for SUSS, acting through SUSS-IAL, to recover any grant already disbursed, and any liquidated damages resulting from the disbursement, so decided at the absolute discretion of SUSS-IAL.

EVALUATION OF SUBMISSIONS

8. On Presentation Day, all Submissions will be evaluated by the innovPlus Panel ("IPP"), which consists of a panel of institutional/industry/pedagogy experts based on the following evaluation criteria:

a. Concept

- Provide grounds to justify why the challenge should be addressed or taken on and how the proposed solution addresses the challenge / opens up opportunity for better quality CET outcomes and delivery; and
- Extent objectives, goals and desired outcomes can be achieved.

b. Innovation

- Extent proposed innovation goes beyond known / existing solutions with (a) clear innovative value and (b) absolute valued added;
- Potential for spin-offs to be generated from the proposed innovation e.g. in user / learning experiences for other CET professionals, learners and/or organisations; and
- Evidence of sound pedagogical design underpinning the proposed solution to enhance effectiveness of learning or desired learning outcomes.

c. Impact and Scalability

- Demonstrates feasibility of implementation organisation-wide, sector-wide or sizeable segments of the workforce. Solutions includes an evaluation process, success indicators and impact measurement; and
- Offers potential to also help other enterprises facing similar challenges (i.e. broader application, adaptation and transferability)





- d. Project and Implementation Team
 - Team consists of members from different disciplines
 - Has a credible and realistic plan, budget and schedule to complete project in specified duration (maximum of 9 months)
 - Has a clear identification of all stakeholders involved in the project, with the relevant and necessary competencies and track records to ensure successful project delivery
 - Demonstrates commitment to develop the prototype as envisioned. Presence of a dedicated project manager to oversee implementation and manage the project, including progress reporting, budget management, resource management, etc
- e. Implementation Sustainability
 - Extent of thinking and/or planning for roll-out of solution to rest of organisation, including possible costs and resources required
 - Indication of project team's continued involvement in the roll-out plan
- 9. IPP shall have the final decision on whom the eventual Grant awardees shall be. The IPP may declare void any entry should they consider that there are no entries reaching the required standard, whereupon they can award prizes or not as they deem fit. No correspondence will be entered into or comment issued on any matters concerning the evaluation of entries, and no reasons be given for any decision made by the IPP.
- 10. Awards conferred are not transferable under any circumstances. In the event a winning team is unable and/or unwilling to accept the award or withdraw for whatever reason, SUSS-IAL reserves the right to award it to the next highest scoring team that meets the qualifying criteria.

QUANTUM AND ADMINISTRATION OF THE GRANT

- 11. Winners of the innovPlus Challenge shall qualify to draw down on a pre-approved innovPlus Grant ("Grant") of up to \$\$200,000, with a mandatory co-contribution of at least 10% of total prototype development cost, which can be in monetary form or in-kind⁶.
- 12. The maximum grant amount of each award shall be exercised through a Letter of Award ("LOA") between Singapore University of Social Sciences ("SUSS") and the Challenge Owner organisation. Secretariat will consult the winning Challenge Team in working out and finalising the maximum grant amount and detailed budget for approval by SUSS-IAL, to constitute the LOA.
- 13. The Grant shall be disbursed in 4 tranches, strictly adhering to the stipulated milestone and timeline in the table below:

 $^{^6}$ To be supported with evidence for actual hourly rate charged (either with the payslip or a salary statement from HR)





1 st : 30% of maximum grant amount	Effect of LOA by signature of SUSS-IAL and Challenge Owner organisation	Start of prototype development	up to S\$60,000
2 nd : 20% of maximum grant amount	Mid-Term Progress Report, Presentation and required claim documents	3 months after start of prototype development	up to S\$40,000
3 rd : 20% of maximum grant amount	1 st part of Final Summative Report, Prototype completion, Presentation and required claim documents	Not more than 6 months after start of prototype development	up to S\$40,000
4 th : 30% of maximum grant amount	2 nd part of Final Summative Report, Pilot completion and Evaluation, Final Presentation and required claim documents	6 to 9 months after start of prototype development	up to S\$60,000

Besides the first advance disbursement of 30%, subsequent funds will only be reimbursed on the submission and approval of the required reports and expenses incurred according to the approved budget. Proof of payment needs to be furnished before the claim can be approved.

CONDITIONS AND REQUIREMENTS OF AWARDED CHALLENGE TEAM AND PROTOTYPE

- 14. The innovPlus Grant is awarded on the basis of the presented prototype solution (and its proposed functionalities, features, capabilities, outputs and deliverables) and the envisioned scalability and roll out of the prototype to its intended users. As the implementation team as submitted in the application is evaluated as a criterion, any change to the composition of the Challenge Team after award of Grant must be submitted in writing, through Secretariat, for SUSS-IAL's prior approval. Failure to do so could lead to automatic disqualification.
- 15. The awardees of the innovPlus Grant accepts the grant by signing a Letter of Award ("LOA") within 8 weeks from Presentation Day, comprising the terms and conditions governing the grant, including piloting the prototype with learners, submitting a pre- and post-evaluation report of the prototype's strengths and weaknesses and conferring non-exclusive, irrevocable, free right and license to the use of the prototype and all intellectual property and information generated resulting from the performance of the Project to SUSS-IAL for non-commercial, academic, research and development purposes, including, but not limited to, the purposes of proliferating the knowledge gained





therefrom to the training and adult education (TAE) community. For the avoidance of doubt, the terms of the National IP Protocol⁴ shall apply. For the avoidance of any doubt, the terms and conditions in the LOA are strictly non-negotiable.

- 16. In general, the prototype development grant offered in the innovPlus Grant will support the following cost items:
 - Fees of expert services from entities (organisation or individual) outside the composition of the Challenge Team, that are required in the areas of technical and development work, or for purposes such as research or advice, shall be limited to a cap of 10% of the approved grant amount;
 - Professional services as charged to the Challenge Owner organisation by the Solution Partner(s)
 of the Challenge Team;
 - Supplies that are necessary for the overall operation, development and pilot of the awarded solution;
 - Equipment that have direct contribution to the overall operation, development and pilot of the awarded solution;
 - Software and / or other licensing that are essential for the project and for the duration of the project; and
 - Others items not in the above list but necessary for the conduct and successful delivery of the project could be included in the funding request, subject to the approval of SUSS-IAL.
- 17. The grant will not support cost items that do not contribute directly to prototype development such as marketing, networking and publicity. It will also not support capital equipment not essential to the project, maintenance cost for software licensing, GST, and travel (local and overseas).
- 18. The Challenge Team is required to prove cost transparency and reasonableness on request by SUSS-IAL on all cost items it is claiming for funding.
- 19. No claims can be made on any items that are not in the budget submitted together with the proposal made in the Challenge Team Formation form.
- 20. SUSS-IAL shall not be under any obligation to make any payment to the Challenge Team on claims of:
 - unsupported cost items listed in the approved budget;
 - qualified expenses but which no adequate proof of expenditure and proof of payments has been furnished;
 - qualified manpower costs but which no adequate proof of cost reasonableness provided upon request;
 - any amount that exceeds the cost items listed in the approved budget; or





- any amount that is based on expenditure / payment not in compliance with prevailing procurement practices in terms of not being value for money.
- 21. The Challenge Team shall be solely responsible for its own partnership management and team work, including Intellectual Property ("IP") arrangements and development / implementation plan.
- 22. The Challenge Team shall undertake that it will not infringe the intellectual property rights or any other rights of any person, and will comply with all applicable laws at all times.
- 23. The winning Challenge Team shall grant consent to SUSS-IAL disclosing, in such manner as SUSS-IAL deems appropriate, in its (SUSS-IAL's) publicity materials of the team's participation, and setting out and publishing in its publicity materials, in such manner as SUSS-IAL deems appropriate, information regarding the participation, including:
 - a. the materials submitted for the innovPlus Challenge and any other information pertaining to its proposal;
 - b. the contents of the findings or results, report(s) or any part thereof the awarded project; and
 - c. information arising from or pertaining to the reports or any presentation, seminar, conference, or symposium conducted by the team.
- 24. The Challenge Team agrees to indemnify and hold harmless SUSS-IAL against any and all actions, claims, demands, and proceedings in any way arising out of or connected with SUSS-IAL's use, reproduction, publication or dissemination in the manner mentioned above, and all costs, expenses, losses and liabilities, howsoever arising.
- 25. The Challenge Team shall ensure that all information about the team or proposal provided to SUSS-IAL pursuant to its participation and for the subsequent purposes of or connected with making claims, are true, accurate and complete to the best of the team's knowledge. In the event that it comes to the knowledge of the team that any information already provided is or has become inaccurate, untrue, incomplete or misleading, the team shall immediately notify SUSS-IAL of such inaccuracy, incompleteness, misleading nature, or untruthfulness, and provide such information in connection therewith as SUSS-IAL may request.
- 26. The innovPlus Grant will be withdrawn if:
 - a. the Challenge Team is unable to perform the obligations set out in the LOA; or
 - b. the Challenge Team commits a breach of any of the provisions of the LOA.

SHOWCASING OF INNOVATION DEVELOPMENT

27. The Challenge Team shall undertake to collaborate with SUSS-IAL in the development of case studies and/or research papers detailing the experience and insights gleaned from the prototype development and any trialing/pilot that ensued. No confidential or private information will be revealed through this effort.





- 28. The Challenge Team shall undertake to allow SUSS-IAL to disseminate the case studies and/or research papers in various formats including printed materials, online articles, video, audio, and other digital recordings to any individuals or organisations that it deems will benefit from the learning and sharing; and
- 29. The Challenge Team shall undertake to agree for SUSS-IAL to profile the companies and individuals involved, as well as the solution and/or prototype on the following platforms:
 - a. SUSS-IAL professional development seminars and workshops;
 - b. SUSS-IAL partner showcase for a period of 12 months;
 - c. SUSS-IAL conferences and events, e.g. the Adult Learning Symposium and Learning Roadshows; and
 - d. Conferences and events SUSS-IAL is participating in and where the themes / areas covered are aligned and of interest to the participants.
- 30. The full and prevailing terms and conditions of the innovPlus Challenge and innovPlus Grant can be found in the Challenge Statement application form, Expression of Interest and Challenge Team Formation submission form, and all applications submitted to the Challenge will be deemed to have accepted these terms and conditions.
- 31. SECRETARIAT of the innovPlus Challenge and innovPlus Grant is the inlab, acting on behalf of the Institute for Adult Learning ("IAL"), of 11 Eunos Road 8, #05-03, Singapore 408601, wherein IAL is an autonomous institute of the Singapore University of Social Sciences.

GENERAL

- 32. Depending on the prevailing implementation challenges and needs, innovPlus Secretariat reserves the right to amend and change the terms and conditions with approval from the Director of Innovation Centre, that complies with the intent and spirit of innovPlus.
- 33. SUSS-IAL reserves the right to disqualify any participant at any point in time during the innovPlus Challenge.

SUSS-IAL reserves the right to change these terms and conditions at any time without prior notice. In the event that any changes are made, the revised terms and conditions shall be posted on the innovPlus website immediately. Please check the latest information posted herein to inform yourself of any changes.